

### **Gildredge House School**

# **QUALIFYING QUESTIONNAIRE**

Find a Tender Service (FTS)

**V1.0** 

## **ICT Service Procurement**

To be completed and returned with supporting documents by Midday on the 1<sup>st</sup> September 2024

To: Janice Logan

E-mail to: j.logan@gildredgehouse.org.uk

To: Mr Geoff Chandler

E-mail to Geoff.chandler@moxton-education.com

Electronic Submission will be acceptable at this Stage

# BASIS AND CRITERIA FOR ACCEPTANCE ICT Service SHORT- LISTING PROCESS

This qualification questionnaire is divided into three sections.

**Section A** requires you to provide background information about your company.

**Section B** requires you to provide evidence that you satisfy the School's requirements to be considered for inviting to tender. Any items where the School at its sole discretion considers that you do not meet its requirements will preclude your company from being invited to tender.

**Section C** requires you to provide references that match as closely as possible the services to be provided under this contract. Referees will be asked to provide information about your performance and your delivery of the service to the contract standard.

These responses will be ranked by the School and a minimum of the top 5 companies shall form the basis of the shortlist of companies invited to tender for a 5-year School-wide ICT service, provided that they continue to express an interest to do so.

Should applicants have any questions regarding this pre-qualification process or the information provided please submit them to Mr Geoff Chandler via e-mail, <a href="mailto:Geoff.chandler@moxton-education.com">Geoff.chandler@moxton-education.com</a> cc: <a href="mailto:j.logan@gildredgehouse.org.uk">j.logan@gildredgehouse.org.uk</a> or by telephone 07970 661087. The closing date for applicants to submit questions is Midday on the 1st September 2023 The School will provide an electronic response to any questions by 5pm on the 25th August 2023 **or before**.

Completed Qualification Questionnaires, with all relevant additional information, must be submitted to the School by **Midday on the 1**st **September 2023**. Submissions received after this date and time may not be accepted.

Companies are advised that failure to respond to all the questions within the Qualification Questionnaire and / or failure to submit the necessary supporting documents and / or failure of referees to respond to reference requests may render their submission non-compliant and as such they may not be invited to receive the ITT from Gildredge House School

#### Background

Gildredge House School (GHS) is an all through school providing education for pupils aged 4-19. The pupil population is c 1,120

The School Website is https://www.gildredgehouse.org.uk

#### **Our Vision**

GHS is founded upon high standards and high expectations of students' attitude to learning. We expect a commitment from all students to the Gildredge House Way, in being Ready, Respectful and Safe, in and out of every lesson. We also believe it is important celebrate individual and collective achievements through a culture of 'catching students in'.

Primarily, GHS is a warm, welcoming, and inclusive community. Every student, teacher and member of our community takes on a responsibility when joining Gildredge House to maintain and cultivate the unique culture that exists inside our walls. You will find this culture embodied in every part of our school, in the way Gildredge House students think, feel and act, whether aged 4 or 18.

Our mission is to Aspire in all that we do, and it is this mission that underpins and drives our vision and values. Fundamentally, we aspire to provide our young people with the highest quality education so they achieve their potential, and beyond. This is reinforced in the classroom by the Gildredge House Five, a set of teaching principles which ensure consistency in quality first teaching for all students in every phase of our school.

Our vision is clear and underpinned by a strong value-based curriculum.

All members of our community are expected to model the Aspire values of Ambition, Support, Perseverance, Integrity, Reflection and Empathy, which permeate our formal and informal curriculum.

Our school is founded upon high standards and high expectations of students' attitude to learning which we make no apology for. We expect a commitment from all students to the Gildredge House Way in being ready, respectful, and safe in every lesson. Exciting learning experiences, in and out of the classroom, are our priority and support students to flourish. We celebrate individual and collective achievements. Our co-curricular offer, including twilights and trips, ensure that students develop a broad range of skills and instil a genuine love of lifelong learning so they can have the absolute best opportunities in the next stage of their education or career. We begin our careers advice, information, and guidance programme in our Primary phase as we want to equip students with the skills needed to be lifelong learners and progress to work, world class universities, training, and employment.

As an all-through school, we recognise the privilege and opportunity we have of supporting students' learning and development for fourteen years of their lives. We continue to

develop our curriculum to ensure there is a 'through-line' of knowledge and skills developed from Reception to Year 13, and that learning is continually assessed and challenged. Our shared facilities and resources create unique opportunities for students to integrate with other phases of our school, for example, when Sixth Form students read with Year 1, or Year 5 students taking part in science experiments in our specialist Science Labs. These opportunities provide students with continuity and stability through the traditional transition points; therefore, our students develop self-confidence and positivity throughout their time with us. This sets Gildredge House apart from other schools.

As a Green Flag accredited school, we aspire to engage young people in environmental education and action. We have strong connections with local environmental charities, and our student-led Eco Committee group are committed to making a difference in our school and the wider environment.

At Gildredge House, we understand that relationships are key. We have staff who work incredibly hard every day to develop strong relationships with students and parents to ensure they are supported, inspired, and motivated to **Aspire** in all they do. When you and your family join us at Gildredge House, you become part of our community. Through a shared set of values, together, we provide an environment for children to feel safe, learn and flourish, every day.

#### **ICT Support**

The ICT Support at the School is currently provided by an external provider whose contract is coming to an end. They currently deliver a mix of onsite and remote support.

#### Going forward - This procurement

This procurement encompasses the items noted below. At the sole discretion of the School any future schools that the School may incorporate into the School will also be added to the ICT contract. Any additional schools will co-terminate to the same end date as the initial contract.

Further details regarding timescales are noted below but in summary this is advertised as a 60 month contract with a maximum 5 year managed service with start and end dates as follows:

- Service start date 18th December 2023
- Service end date 17<sup>th</sup> December 2028

The new service provider will also deliver a range of technology and change management projects to go ahead as soon as possible. The main focus of these projects is to address technology issues in school.

<u>A full technical analysis of the school</u> will be provided to shortlisted bidders at the next stage.

The companies identified from these shortlisting questions to receive the Stage 2 ITT for the Managed service will then receive a detailed set of requirements. For the purposes of this shortlisting stage bidders should assume that the ITT will include, but not be limited to:

- Strategic advice and direction to the School regarding ICT
- Single service desk for all ICT issues Full time except Bank Holidays
- 24 x 7 x 365 remote monitoring and management, including all patching and updates of infrastructure that the supplier is responsible for.
- Responsibility for design, specification, installation and management of all ICT requirements
- Onsite staffing to deliver the SLA.
- Supply of goods and services based on an agreed Best Value (BV) approach
- Management of 3<sup>rd</sup> parties apart from those which relate to local device based applications
- Relevant monitoring, management, patching and reporting
- Training Technical and curriculum as necessary
- Expectation that the provider will drive innovation
- Risk registers and infrastructure inventory management
- Collective partnership targets aligned to the Schools objectives

#### Bidders should note the following;

- The School will provide a standard contract as part of the ITT Pack
- There is expectation that TUPE will apply

Further details about the solution requirements will be provided to those bidders who are shortlisted to receive the ITT pack.

The value of this procurement has been set with an upper limit of £1.2m over a maximum 60 month period.

#### **Selection Criteria**

The objective of the evaluation process is to assess the responses to this questionnaire and select potential contractors to proceed to the next stage of the procurement. Shortlisting will be based on the matters set out below.

- a. Economic and Financial Standing contractors must be in a sound financial position and able to demonstrate appropriate financial viability to perform the service to participate in a procurement of this size. (Please answer questions as the bidding company, but if the bidding company is part of a Group please provide 3 years of Group accounts in addition).
- b. Contractor Track Record contractors must be able to demonstrate a successful track record of providing similar works to those envisaged
- c. Supplier technical capacity and capability assessment of the technical ability and core competences of contractors.

#### Stage 1

The information supplied by applicants will first be checked for completeness and compliance with eligibility requirements before responses are evaluated. The School reserves the right to reject/disqualify any application that is incomplete or non-compliant.

#### Stage 2

Selection for inclusion within the tender list will be based on evaluation of the SQ questions on the following criteria.

#### Technical capacity

1. Evidence of at least 5 years' experience in the provision of Managed Services to the Education sector along with appropriate in-house systems, technical capability and key personnel with good technical knowledge. This includes evidence of ability to deliver to contract standards drawn from references.

#### Economic and financial standing

- 2. Evidence of economic and financial standing in respect of viability to perform the services including the submission and evaluation of three year's detailed financial accounts, the latest not more than 18 months old. **Pass/Fail**
- 3. Suitable insurance cover. Public Liability to a minimum of £5,000,000 per occurrence, Employer's Liability to a minimum of £10,000,000 and professional indemnity to a minimum of £5,000,000 per occurrence (or statements that these will be obtained if awarded the relevant contract(s). **Pass/Fail**
- 4. A sound record of and clear policies of quality standards including, health & safety, e-safety, GDPR and equality. **Pass/Fail**

The School reserves the right not to select a potential contractor who has been assessed as having material weaknesses in one particular area covered by these Initial selection questions, notwithstanding acceptable or even strong responses in all other areas.

The School gives no guarantee of the volume of work to be awarded under the contract and reserves the right to carry out work in-house.

#### **Timescales**

We expect the following timeframes to be adhered to following the submission of the Initial selection questions. These timeframes are provided as indication only to support bidder planning and cannot be guaranteed.

SQ available / FTS Advert Live	1st August
SQ Clarifications open	1st August
SQ Clarifications close	18th August
Latest date for last clarification responses	25th August
SQ Submission date	1st September
ITT Stage meeting for shortlisted bidders - Onsite	14th September
Issue of ITT	14th September
Clarifications open	14th September
Clarifications close	29th September
Latest date for last clarification responses	6th October
ITT Submission	16th October
Bidder Presentations	20th October
Award decision notice sent to bidders	27th October
Standstill Period	10 Days
Contract finalisation with preferred bidder	Mid November
Service Transition	4 - 5 weeks
Service Commencement - 1st Day of Christmas Break	18th December

**Note:** The School reserves the right to award the contract following ITT stage presentations and full review if it deems that no negotiation phase is needed.

# ICT Service Partner Initial Selection QUESTIONNAIRE

Questions should be answered in the name of the applying company, not a parent or holding company (unless indicated to do so in the questions).

Supporting documents should be included where applicable.

Section A - Supplier details	
Question	Response
1.1 (a) Full name of the potential supplier submitting the information	Mandatory Response
1.1 (b) - (i) Registered office address (if applicable)	Mandatory Response
1.1 (b) - (ii) Registered website address (if applicable)	
1.1 (c) Please check the relevant box to indicate your trading status	i) a public limited company
	ii) a limited company
	iii) a limited liability partnership
	iv) other partnership
	v) sole trader
	vi) third sector
	vii) other (please specify)
1.1 (d) Date of registration in country of origin	Mandatory Response
1.1 (e) Company registration number (if applicable)	Mandatory Response
1.1 (f) Charity registration number (if applicable)	Mandatory Response
1.1 (g) Head office DUNS number (if applicable)	
1.1 (h) Registered VAT number	

<ul> <li>1.1 (i) - (i) If applicable, is your organisation registered with the appropriate professional or trade register(s) in the member state where it is established?</li> <li>1.1 (i) - (ii) If you responded yes to 1.1(i) - (i), please provide the relevant details, including the registration number(s).</li> </ul>	<ul><li>Yes</li><li>No</li><li>Not Applicable</li></ul>
1.1 (j) - (i) Is it a legal requirement in the state where you are established for you to possess a particular authorisation, or be a member of a particular organisation in order to provide the services specified in this procurement?	☐ Yes ☐ No
1.1 (j) - (ii) If you responded yes to 1.1(j) - (i), please provide additional details of what is required and confirmation that you have complied with this.	
1.1 (k) Trading name(s) that will be used if successful in this procurement	
1.1 (I) Please check the relevant boxes to indicate whether you fall within any of these classifications	i) Voluntary, Community and Social Enterprise (VCSE)  ii) Sheltered workshop  iii) Public service mutual
1.1 (m) Are you a Small, Medium or Micro Enterprise (SME) <sup>1</sup> ?	☐ Yes ☐ No
<ul> <li>1.1 (n) Details of Persons of Significant Control (PSC), where appropriate<sup>2</sup>:</li> <li>Name;</li> <li>Date of birth;</li> <li>Nationality;</li> <li>Country, state or province where the PSC usually lives;</li> <li>Service address;</li> <li>The date he or she became a PSC in relation to the company (for existing companies the 6 April 2016 should be used);</li> </ul>	□ Not Applicable

<ul> <li>- Which conditions for being a PSC are met;</li> <li>- Over 25% up to (and including)</li> <li>50%,</li> <li>- More than 50% and less than 75%,</li> <li>- 75% or more<sup>3</sup>.</li> </ul>	
1.1 (o) Details of immediate parent company:  - Full name of the immediate parent company - Registered office address (if applicable) - Registration number (if applicable) - Head office DUNS number (if applicable)	■ Not Applicable
- Head office VAT number (if applicable)  1.1 (p) Details of ultimate parent company:  - Full name of the ultimate parent company - Registered office address (if applicable) - Registration number (if applicable) - Head office DUNS number (if applicable) - Head office VAT number (if applicable)	■ Not Applicable
Please note: A criminal record check for preferred suppliers and the persons of si	relevant convictions may be undertaken for the gnificant in control of them.

Section A - Bidding model  Please check the relevant box to indice	cate whether you are;
1.2 (a) - (i) Are you bidding as the lead contact for a group of economic operators?	☐ Yes ☐ No
	If yes, please provide details listed in questions 1.2 (a) (ii), (a) (iii) and to 1.2 (b) (i), (b) (ii), 1.3, Section 2 and 3.

	If no, and you are a supporting bidder please provide the name of your group at 1.2 (a) (ii) for reference purposes, and complete 1.3, Section 2 and 3.
1.2 (a) - (ii) Name of group of economic operators (if applicable)	
1.2 (a) - (iii) Proposed legal structure if the group of economic operators intends to form a named single legal entity prior to signing a contract, if awarded. If you do not propose to form a single legal entity, please explain the legal structure.	
1.2(b) - (i) Are you or, if applicable, the	Yes
group of economic operators proposing to use sub-contractors?	No
	(b) – (i), please provide additional details for e: we may ask them to complete this form as
Name	
Registered Address	
Trading status	
Company registration number	
Head Office DUNS number (if applicable	
Registered VAT number	
Type of organisation	
SME Yes No	
The role each sub-contractor will take in	providing the supplies e.g. key deliverables
The approximate % of contractual obliga	tions assigned to each sub-contractor

### **Exclusion Grounds (Self-certification)**

Please answer the following questions in full.

Please check the relevant box to indicate a "Yes" or a "No" response.

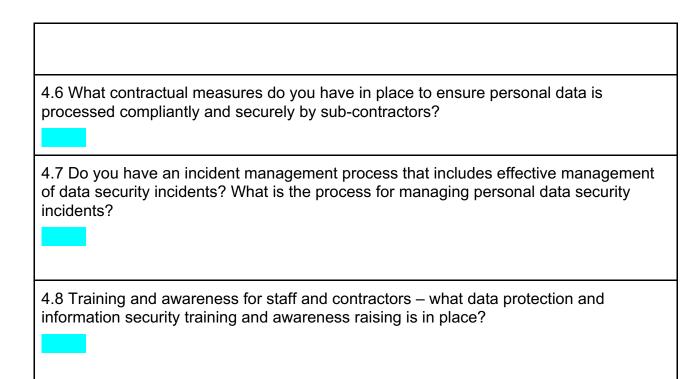
Section B - Grounds for Mandatory Exclusion		
2.1 (a) <b>Regulations 57(1) and (2)</b> The detailed grounds for mandatory exclusion of an organisation are set out on this <u>web page</u> , which should be referred to before completing these questions.	Pleas indica your selec	ate
Please indicate if, within the past five years you, your organisation or any other person who has powers of representation, decision or control in the organisation been convicted anywhere in the world of any of the offences within the summary below and listed on the <a href="webpage">webpage</a> .		
(i) Participation in a criminal organisation.  If Yes, please provide details at 2.1(b)	Yes	No
(ii) Corruption.  If Yes, please provide details at 2.1(b)	Yes	No
(iii) Fraud.  If Yes, please provide details at 2.1(b)	Yes	No
(iv) Terrorist offences or offences linked to terrorist activities  If Yes, please provide details at 2.1(b)	Yes	No
(v) Money laundering or terrorist financing  If Yes, please provide details at 2.1(b)	Yes	No
(vi) Child labour and other forms of trafficking in human beings  If Yes, please provide details at 2.1(b)	Yes	No
2.1 (b) If you have answered yes to question 2.1(a), please provide further details.  Date of conviction, specify which of the grounds listed the conviction was for, and the reasons for conviction,		

Identity of who has been convicted		
If the relevant documentation is available electronically please provide the web address, issuing authority, precise reference of the documents.		dress,
2.2 If you have answered Yes to any of the points above have measures been taken to demonstrate the reliability of the organisation despite the existence of a relevant ground for exclusion? (Self Cleaning)	Yes	No
2.3 (a) <b>Regulation 57(3)</b> Has it been established, for your organisation by a judicial or administrative decision having final and binding effect in accordance with the legal provisions of any part of the United Kingdom or the legal provisions of the country in which the organisation is established (if outside the UK), that the organisation is in breach of obligations related to the payment of tax or social security contributions?	Yes	S
2.3 (b) If you have answered yes to question 2.3(a), please provide further do Please also confirm you have paid, or have entered into a binding arrangement view to paying, the outstanding sum including where applicable any accrued and/or fines.	ent with	
Please Note: The School reserves the right to use its discretion to exclude a	potent	tial

**Please Note:** The School reserves the right to use its discretion to exclude a potential supplier where it can demonstrate by any appropriate means that the potential supplier is in breach of its obligations relating to the non-payment of taxes or social security contributions.

Section 3 - Information about the Wider Group		
If you have indicated in this Selection Questionnaire question 1.2 that you are wider group, please provide further details below:	part of	a
Name of organisation		
Relationship to the Supplier completing these questions		
3.1 Are you able to provide parent company accounts if requested to at a later stage?	Yes	No
3.2 If yes, would the parent company be willing to provide a guarantee if necessary?	Yes	No
3.3 If no, would you be able to obtain a guarantee elsewhere (e.g. from a bank)?	Yes	No

Data Protection		
Requirements under the General Data Protection Regulation and Data F Act 2018	rotect	ion
4.1 Are you registered with the UK Information Commissioners Office?  If yes, please provide your registration number –	Yes	No
4.2 Please state your overall approach towards the EU General Data Protect Regulation and UK Data Protection Act 2018	ion	
4.3 What is your data retention policy and rules		
4.4 Access controls and information – what is your policy on access controls provide evidence of certification or adopting codes of practice?	? Can y	you
4.5 Do you use any subcontractors to deliver the service? If so, how do you sand obtain assurances on the data protection and information security practice.		hem



#### Section C - School Specific Questions / Evidence

#### 5.1 Key Personnel

Please name the key personnel who would be involved in this contract if your company were to be awarded the contract, and outline their technical qualifications and length of relevant experience

??

#### 5.2 Accounts

Please submit copies of audited or approved accounts (including group consolidated accounts if the company is part of a group) for the last three financial years,

The School will apply its financial tests.

#### **5.3 Conflicts of Interest**

Please detail what measures are in place to avoid any conflict of interest that could prejudice independence and objectivity during the tendering process and performance of the contract.

??

5.4 lns	surance
The S	school requires all of its contractors to maintain;
(a)	Employer's Liability insurance to a minimum value of £10,000,000;
	Proof of insurance Enclosed? <b>YES</b> NO If not, explain why?
(b)	Public Liability insurance to a minimum of £5,000,000 per claim;
	Proof of insurance Enclosed? <b>YES</b> NO If not, explain why?
(c)	Professional Indemnity Insurance to a minimum value of £10,000,000 per claim;
	Proof of insurance Enclosed? <b>YES</b> NO If not, explain why?
provid	e submit copies of cover notes showing that such insurance policies are in place or le a statement confirming that your company would take out such insurance cover if led the contract.
5.5 He	ealth & Safety
(a)	Please enclose a copy of your Health and Safety Policy (covering General Policy, Organisation and Arrangements) and any codes of safe work practices issued to employees.
	Enclosed? YES NO
(b)	Please enclose details of prosecutions or notices served on your firm by the Health and Safety Executive (or otherwise) in the last three years
	Enclosed? YES NO N/A
5.6 EI	ligibility to Work
Pleas	e enclose a copy of your procedures which should include:-
(a)	assurance of checks on the eligibility of prospective employees to work in the UK;
(b)	requirements for employees to disclose criminal convictions; and
(c)	requirement for employees to undertake an Enhanced DBS Check
	Enclosed? YES NO
5.7 Er	nvironmental Policy
Pleas	e enclose a copy of your environmental policy

Enclosed? YES NO
5.8 Other Policies
Please enclose a copy of your policies for the following
(a) Data Protection Policy/GDPR (b) E-safety
Enclosed? YES NO
Modern Slavery Act 2015
<b>5.9</b> Are you a relevant commercial organisation as defined by section 54 (Transparency n supply chains etc) of the Modern Slavery At 2015
YES N/A
<b>5.10</b> If you have answered yes to 5.9 is your organisation compliant with the annual reporting requirements contained within Section 54 of the Modern Slavery Act of 2015
YES (Please provide URL) No (Please explain below)
6.0 Your Company
Please provide an overview of your company including any relevant partnerships and associations
??

# INFORMATION ABOUT CURRENT OR RECENT SIMILAR CONTRACTS PERFORMED BY YOUR COMPANY AND REFERENCES

#### **OUTLINE OF COMPANY'S EXPERIENCE**

Please provide details of your company's experience in the last three years of providing **School** focussed ICT Projects & Managed Services to the Education sector relating, in the sort of environment that GHS is tendering for.

Please use and add extra sheets if required.				

#### REFERENCES

Referring to the information provided above, please provide the <u>names</u>, <u>full addresses and telephone numbers</u> of two organisations, for which your company is or have within the last 3 years provided services relevant to the School's requirements and to whom reference can be made as to the standards provided by, and the performance of, your company.

Be aware that it is your company responsibility to ensure that referees respond in a timely fashion as the responses to reference questions will form a material element in the evaluation at this stage

#### Referee 1

Name of Organisation	Contact name	Nature of contract	Postal & E-mail address	Telephone number
Contract value:				
Length of time contract	ct provided to dat	te:		_

#### Referee 2

Name of Organisation	Contact name	Nature of contract	Postal & E-mail address	Telephone number
Contract value:				
Length of time contra	ct provided to dat	e:		

#### **Contact details and Declaration**

I declare that to the best of my knowledge the answers submitted and information contained in this document are correct and accurate.

I declare that, upon request and without delay I will provide the certificates or documentary evidence referred to in this document.

I understand that the information will be used in the selection process to assess my

organisation's suitability to be invited to participate further in this procurement.

I understand that the authority may reject this submission in its entirety if there is a failure to answer all the relevant questions fully, or if false/misleading information or content is provided in any section.

I am aware of the consequences of serious misrepresentation.

1.3 (a) Contact Name	Mandatory Response
1.3 (b) Name of	Mandatory Response
Organisation	
1.3 (c) Role in Organisation	Mandatory Response
1.3 (d) Phone Number	Mandatory Response
1.3 (e) E-mail Address	Mandatory Response
1.3 (f) Postal Address	Mandatory Response
1.3 (g) Signature (electronic is acceptable)	Mandatory Response
1.3 (h) Date	Mandatory Response